

## CBC HUNTER REALTY IN THE NEWS

### 11-Year Deal for Union Behind ABC's Tech Workers

NABET CWA Local 16, a union that represents technical workers at the ABC Television Network, WABC-TV and WABC Radio Network, has signed a **3,356-square-foot, 11-year** lease in Chelsea, brokers told us.



The fourth-floor lease at **229 West 28th Street**, which sits a few blocks from the beloved High Line, snagged an asking rent of approximately **\$32 per square foot** that will allow the union to stay close to its current location at 80 West End Avenue, where it occupied 5,000 square feet.

**David Danick** and **Michael Okun** of **Coldwell Banker Commercial Hunter Realty** represented NABET CWA Local 16, while **Barry Bernstein** of **Winoker Realty Company** represented the landlord, **Joss Realty Partners**.

“By definition, unions tend to be astute negotiators so this was a particularly interesting transaction,” **Mr. Danick** said. “But the result is that NABET remains on the West Side for better access to the studios.” Added **Mr. Okun**: “The landlord was flexible with the terms and we have been able to arrange a lease that works well for all parties.”

